



ADOPTION AND CHANGE MANAGEMENT

Copilot for Microsoft 365

We offer

- **AI readiness assessment:** evaluate your Microsoft 365 readiness, identify key personas and use cases, and estimate Copilot's impact.
- **Art of the possible workshop:** experience Copilot's capabilities through live demos, align your AI transformation strategy, and envision its benefits.
- **Change management support:** ongoing guidance for managing behavioral and cultural shifts, stakeholder engagement, and best practices sharing.
- **Customer success plan:** develop a detailed deployment roadmap, including communication, training, and measurement strategies.
- **End-user training:** engaging sessions covering Copilot basics, scenario-based usage, and optimization tips.

4%

increase your
topline revenues

0,7%

decrease your
total expenditures

30%

reduce your new-hire
onboarding times

Best for

- Organizations that want to leverage the power of Copilot to transform their work and achieve their objectives.
- End-users / Business decision makers / IT decision makers.

Key business outcomes & benefits



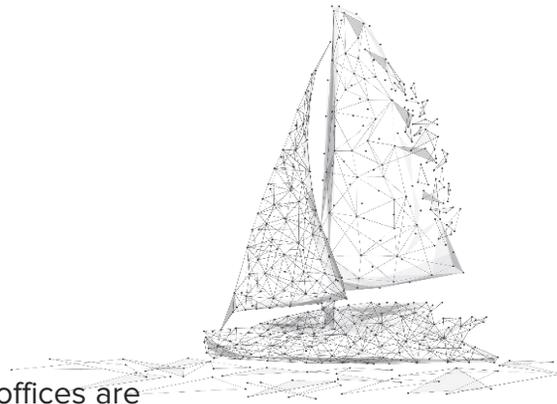
Accelerated AI transformation: you can deploy and adopt Copilot faster and easier and start seeing the results sooner.



Increased productivity and innovation: you can empower your employees to work smarter and more creatively with Copilot and unlock new opportunities and insights.



Improved ROI and NPV: you can maximize the value and impact of Copilot for your organization and generate significant returns on your investment.



About us

Awara IT is a global IT consulting company. Our offices are located in Kazakhstan, Azerbaijan, Spain, Italy, Finland, Bulgaria, USA and Cyprus.

We automate and innovate key business processes digitally based on world-class technologies - ERP, CRM, Low-Code, Data & AI.

Our mission is to help our clients achieve sustainable growth in an ever-evolving economy through digital transformation.

In projects, we leverage:

- ✓ Hybrid methodology using best IT practices
- ✓ Architects and consultants with industry expertise
- ✓ Latest Microsoft technologies
- ✓ In-house developments and innovations

16+

years on the IT consulting market

215+

support and implementation projects

200+

certified experts on our team

10+

industries proficiency

Why Awara IT

- **Client-centricity:** IT solutions based on customer goals and objectives
- **Integration:** Integration of new solutions into current IT landscape
- **Global presence:** A single supplier in all countries of your presence
- **Modern approach:** Implementation of global best practices & technological advancements
- **Consulting:** Expert consulting to empower your business processes
- **Awara IT Academy:** Organization of hackathons, training courses, workshops, and educational video courses
- **Proven expertise:** Winner of prestigious awards, including Microsoft Partner of the Year

 **Microsoft**
Solutions Partner
Business Applications

 **Microsoft**
Solutions Partner
Digital & App Innovation
Azure

 **Microsoft**
Solutions Partner
Data & AI
Azure

 **Microsoft**
Solutions Partner
Modern Work

 **Microsoft**
Solutions Partner
Security